



City of Needles, California Request for City Council Action

CITY COUNCIL NPUA

Regular Special

Meeting Date: September 28, 2021

Title: Resolution No. 2021-56 waiving the sealed bid process and accepting a quote from Vigilant Solutions LLC in the amount of \$19,321.25 for purchase and installation of a license plate reader to be installed on a 2021 ATS/ATS-5 radar trailer using community oriented policing services (COPS) grant funds

Background: In April 2021, the city received a new all-in-one law enforcement trailer which replaced a 2000 smart speed trailer that was outdated and no longer serviceable. Captain Tarangle has now submitted the attached quote from Vigilant Solutions LLC for the purchase and installation of the license plate reader. As this product is compatible with the sheriff's dept. computer systems, the vendor is sole source for all license plate readers operated by that department throughout the county.

Fiscal Impact: \$19,321.25 includes sales tax to come from COPS grant funding (#225-2010-421.72-17)

COPS currently has a cash balance of \$147,000

Environmental Impact: N/A

Recommended Action: MOVE to waive the reading and adopt Resolution No. 2021-56 waiving the sealed bid process and accepting a quote from Vigilant Solutions LLC in the amount of \$19,321.25 for purchase and installation of a license plate reader to be installed on a 2021 ATS/ATS-5 radar trailer using community oriented policing services (COPS) grant funds.

Finance Director: Am

Submitted By: Ross Tarangle/Cheryl Sallis

City Management Review: Rick

Date: 9/20/21

Approved: <input type="checkbox"/>	Not Approved: <input type="checkbox"/>	Tabled: <input type="checkbox"/>	Other: <input type="checkbox"/>
			Agenda Item: <u>8</u>

RESOLUTION NO. 2021-56

A RESOLUTION OF THE CITY COUNCIL OF THE
CITY OF NEEDLES, CALIFORNIA, WAIVING THE
SEALED BID PROCESS AND ACCEPTING A QUOTE
FROM VIGILANT SOLUTIONS LLC IN THE AMOUNT OF
\$19,321.25 FOR PURCHASE AND INSTALLATION OF A
LICENSE PLATE READER TO BE INSTALLED ON A 2021
ATS/ATS-5 RADAR TRAILER USING COMMUNITY ORIENTED
POLICING SERVICES (COPS) GRANT FUNDS

WHEREAS, the City of Needles contracts with the San Bernardino County Sheriff's Dept. for law enforcement services; and

WHEREAS, on recommendation of the Captain of the Colorado River Station/Needles Police Dept, the City Council authorized purchase of a law enforcement trailer to perform all-in-one functions including speed awareness, message posting, and license plate reader from All Traffic Solutions; and

WHEREAS, the license plate reader technology is of a specialized nature and must be compatible with the existing Sheriff's Dept. computer system; and

WHEREAS, Vigilant Solutions LLC has provided a project quotation for the purchase and installation of such a system on a 2021 ATS/ATS-5 radar trailer; and

WHEREAS, Vigilant Solutions is a County of San Bernardino sole source for all license plate readers operated by the Sheriff's Dept. throughout the county as the product is compatible with the Department's computer system.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Needles, California, hereby waives the sealed bid process and accepts a project quotation from Vigilant Solutions LLC in the amount of \$19,321.25 for purchase and installation of license plate reader to be installed on a 2021 ATS/ATS-5 radar trailer using COPS grant funding for such purchase.

PASSED, APPROVED AND ADOPTED at a regular meeting of the City Council of the City of Needles, California, held on the 28th day of September, 2021, by the following roll call vote:

AYES: COUNCIL MEMBERS

NOES:
ABSENT:
ABSTAIN:

RESOLUTION NO. 2021-56
(Page Two)

Mayor

(SEAL)

ATTEST: _____
City Clerk

APPROVED AS TO FORM:

City Attorney



Quote for:

The City Of Needles

Attn:

David Wagner

Reference:

Trailer Retrofit, 5 Years (Install)



Quote By:

Daniel Ramsden

Date:

09-08-21



		Vigilant Solutions, LLC 1152 Stealth Street Livermore, California 94551 (P) 925-398-2079 (F) 925-398-2113			
Issued To:	The City Of Needles - Attention: David Wagner	Date:	09-08-21		
Project Name:	Trailer Retrofit, 5 Years (Install)	Quote ID:	DAR-1430-06		

PROJECT QUOTATION

We at Vigilant Solutions, LLC are pleased to quote the following systems for the above referenced project:

Qty	Item #	Description
(1)	VT-TRL-2-55-L5F	25mm L5F Upfit Kit <ul style="list-style-type: none"> • LPR Upfit kit for conversion of a standard VMS, speed or other similar trailer to include LPR <ul style="list-style-type: none"> ◦ (2) 25mm L5F Cameras ◦ 10.1" Rugged Tablet with Intel 8th Generation Core i7 processor ◦ Touchscreen Monitor ◦ GPS/4G antenna ◦ Cabling required for standard installations • Trailer must include the following: <ul style="list-style-type: none"> ◦ 12V power system ◦ Internal mounting space for LPR processing unit and monitor ◦ Suitable mounting location for LPR cameras
(5)	VSBSCSVC-04	Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments <ul style="list-style-type: none"> • Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> ◦ Includes access to all LEARN or Client Portal and CarDetector software updates • Priced per camera per year for over 60 total camera units • Requires new/existing Enterprise Service Agreement (ESA)
(1)	SSU-SYS-COM	Vigilant System Start Up & Commissioning of 'In Field' LPR system <ul style="list-style-type: none"> • Vigilant technician to visit customer site • Includes system start up, configuration and commissioning of LPR system • Applies to mobile (1 System) and fixed (1 Camera) LPR systems
(1)	VS-TRVL-01	Vigilant Travel via Client Site Visit <ul style="list-style-type: none"> • Vigilant certified technician to visit client site • Includes all travel costs for onsite support services
(1)	VS-SHP-02	Vigilant Shipping Charges - Fixed or Comms <ul style="list-style-type: none"> • Applies to each fixed camera LPR System • Or Communication Box Purchased without LPR System • Shipping Method is FOB Shipping
(1)	Install	Install of LPR equipment.

(1)	Sales tax	7.75% sales tax on hardware (Needles, Ca).
Subtotal Price		\$19,321.25

Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. Returns or exchanges will incur a 15% restocking fee.
3. Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
4. Start Up and Training services are exclusive of travel costs - Cost to be borne BY OTHERS.
5. This Quote is provided per our conversation & details given by you - not in accordance to any written specification.
6. This Quote does not include anything outside the above stated bill of materials.
7. Install included.
8. Sales tax included.
9. 5 year of hosting included.

Quoted by: Daniel Ramsden - 925-398-2079 - daniel.ramsden@vigilantsolutions.com

Total Price	\$19,321.25
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